

Tom Erman is the Chairman of the Architectural Review Board. In addition to this, he is a Board member of St. Louis University High School Alumni Board, a Board member of the St. Louis University John Cook School of Business Executive Advisory Board, a Board member of the St. Louis University John Cook School of Business Alumni Board and Adjunct Faculty at St. Louis University.

Tom joined Gershman Commercial Real Estate in 2014. He has been active in the commercial real estate industry since 1989, specializing in office leasing and institutional real estate services. Tom's transactions over the last five years are in excess of 815,000 square feet and more than \$74.5 million in value.

Tom has worked with both small business owners and major corporations including Graybar Electric Company, Inc., Merrill Lynch & Co., St. Louis Post-Dispatch, The Federal Reserve Bank of St. Louis, Missouri State Bank, Manulife Financial Systems, Inc., Air Products & Chemicals, Charter Communications, WW Grainger, The Maryland Insurance Group, Paragon Life Insurance, McGraw Hill Companies, Northland Marquette Financial, Suburban Journals Greater St. Louis, Wells Fargo Bank, Rodgers Townsend Co., Milliman, Inc, Buckeye International, Maryville University and the American Cancer Society.

Tom's professional affiliations include the Society of Industrial and Office Realtors (SIOR), the St. Louis Association of Realtors (SLAR), Missouri Association of Realtors (MAR), and the National Association of Realtors (NAR).

He received both his Bachelor of Arts degree and MBA from St. Louis University.