

# CITY OF FRONTENAC



## MINUTES OF THE CITY OF FRONTENAC WAYS AND MEANS COMMITTEE FRONTENAC CITY HALL TUESDAY, NOVEMBER 14, 2017

### A. CALL TO ORDER

The November 14, 2017 meeting of the Ways and Means Committee of the City of Frontenac was called to order at 7:00 P.M.

### B. ROLL CALL

The following Committee members were present:

- |  |                  |
|--|------------------|
| ✓ Chairman Warren Winer<br>(Via Phone) | ✓ Mark Kiehl     |
| ✓ Alderman Warner                      | ✓ John O'Connell |
| ✓ Michelle Bock                        | ✓ Jane Rubin     |
| ✓ Amy Boltzman                         |                  |

Also in attendance were City Administrator Bob Shelton; Finance Officer Lea Ann Bennett, Alderperson David Bray, Alderperson Tom O'Brien and Administrative Assistant, Shari Cooper.

There was a quorum.

### C. APPROVAL OF AGENDA:

Acting Chairman O'Connell requested approval of the November 14, 2017 Agenda.

**MOTION:** Mr. Kiehl motioned and Alderman Warner seconded approval of the agenda as amended. All voting members present voted in the affirmative. **MOTION PASSED.**

### D. APPROVAL OF MINUTES:

Chairman Winer requested approval of the September 12, 2017 and October 17, 2017 meeting minutes.

**MOTION:** Alderman Warner motioned and Mr. Kiehl seconded approval of the minutes of the September 12 and October 17, 2017 meetings. All voting members present voted in the affirmative. **MOTION PASSED.**

**E. PUBLIC FORUM (PRESENTATION OF REMARKS AND/OR PETITIONS):**

No comments were made at this time.

**F. COMMENTS BY COMMITTEE MEMBERS:**

No comments were made at this time.

**G. CHAIRMAN'S COMMENTS:**

Chairman Winer made no comments at this time.

**H. REVIEW OF FINANCIAL REPORTS:**

October, 2017:

Chairman Winer stated the revenue items not having to do with sales tax were significantly different than budget or prior year. He questioned if anything was unusual for this year. Ms. Bennett stated most of the fluctuation is due to timing. Mr. O'Connell requested to discuss sales tax.

**I. OLD BUSINESS:**

**Sales Tax Trends:**

Ms. Bennett stated the October sales tax reports were down over 30% stating that two of our anchors and two of our largest retailers reported differently in 2017 than 2016. In 2017 we received only one payment and in 2016 we received six. Looking at stormwater tax revenue, which has no sharing, the variance in those payments is almost the entire amount of the variance total due to timing. November sales tax reports were up from the prior year by 16%. This is a result of two of those same retailers "catching up."

Mr. Kiehl offered a suggestion stating we have all sorts of bouncing back and forth of sales tax numbers and last month it was the October meeting that Chairman Winer asked how do we get an apples to apples comparison and it really got down to not looking at it from a pure accounting standpoint in terms of when it is reported but looking back at sales tax when the sales occurred to get a real sense of how we are doing. We were looking at sales tax information with 27 months worth of data from the state. Depending on how we as a committee would like to see the information sorted could be a

lot of work. We as a committee need to look at the data that is available to us and make a decision on how to use it on a month to month basis. There is a lot of data available but we need to figure how we want to use it and see it each month.

Mr. Shelton stated that maybe we go back and just look at previous month's sales tax and not worry about looking ahead or trying to analyze next month. Mr. Kiehl stated possibly identifying your top 4 or 5 retailers and look at just those at the top. But we do need to recognize what we want to do and see. More than just 1 or 2 people on the committee should be aware of the data available.

Discussion regarding property tax increase took place. Chairman Winer stated we need to start looking forward to scheduling meetings with the residents.

## **J. NEW BUSINESS:**

### **Stakeholder Meeting Updates**

Mr. Shelton stated we had some good input and thanked attendance of members. Mrs. Rubin stated we need to reach out and look at getting the information out to more people. Mr. Shelton stated that on the December Board of Alderman's Agenda, we are looking to have an ordinance on the ballot to make that recommendation for the property tax increase.

### **Redevelopment Updates**

Mr. Shelton stated the Ladue School District opened the bids for the LECC earlier this evening. Mr. Shelton discussed the given bids of each builder. Alderman Bray stated that Mr. Wagner (one of the bidders) stopped by his home and stated he would like to build a private school and possibly a high school. They do produce tax money and will pay property taxes.

Mr. Shelton stated that all the school district did this evening was open/announce the bids; they did not get into any discussion on what the proposals were.

DESCO is still working on finalizing and getting their final site plan approved by the Planning & Zoning Commission and the Board of Alderman. They are hoping to get this approval in December.

## **K. SCHEDULE DATES FOR NEXT MEETINGS:**

Tuesday, December 12, 2017 at 7:00 P.M.

## L. ADJOURNMENT

Acting Chairman O'Connell adjourned the meeting at 7:46 p.m.